

WANTED.
A BRIGHT, ENERGETIC NEW ENG- land young man of good family, desires a first-class situation; salary no object; first-class references and security if desired. Address R. S., care this office. ap2-31*
WANTED—YOUNG LADY TO ACT as cashier. Must be first-class mathematician. Apply with reference to HARRY MORRIS, 332 Church street. 1t
WANTED—A YOUNG MAN TO invest small amount of money in good business and work on salary. Address A. M., this office. ap4-31*
LADIES TO MAKE SAMPLE dresses at home. \$5 to \$10 weekly; no canvassing; reply envelope for sample and particulars. FOSTER MACHINE CO., 225 West 23rd street, New York. 1t
WANTED—PEOPLE TO READ ADV. of VA. GROCERY CO. on page 3. ap2-su, tu, we-31
WANTED—SALESMAN IN OUR store; must understand the business; apply early. VA. GROCERY CO. ap2-31*
WANTED—TIDY WHITE GIRL TO attend invalid lady. Address Room 35, St. Vincent's Hospital, or call. ap4-31*
WANTED.—1000 MEN TO PUR- chase our special \$1.50 Derby, equal to \$2.50 hat sold by others. T. L. STRAW-HAT & CO., 331 Main street, Stevens' Old Stand. mh14-1f

BOARDERS.
THE HOME—EVERYTHING NEW and clean, table board \$3.00; board and room \$1.00 per week. 421 and 423 Church street. mh15-1f
PLEASANT FURNISHED ROOMS, with or without board, at 241 Church street, opposite St. Paul's Church. mh15-1f
BOARDERS—A PRIVATE FAMILY in Ghent would furnish desirable room and board to a married couple, or two young men. Address C. A. C., care Virginian-Pilot. mh14-1f

FOR RENT.
Very Desirable Cottage at Virginia Beach. with sewer connections and good yard. For terms, call, address "OZONE," care Virginian-Pilot. mh20-1f
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\$25,000 TO LEND ON THE Building and Loan Association plan. W. H. SARGEANT, Jr., Room 31, Lowenberg Bldg. mh12-1m*
MONEY TO LOAN IN ANY amount; no delay; best terms. LEO JUDSON, Academy of Music building. mar1-1f
MONEY READY—NO WAITING QUICK LOANS ON HOUSEHOLD FURNITURE WHILE IN USE. Mortgages and other securities; liberal advances on salaries, rents, annuities, estates and permanent incomes. Interviews strictly private, and all transactions rigidly confidential. NORFOLK MORTGAGE AND LOAN CO., W. H. Hoffmeyer, new No. 33 Main street, Moritz Office Building, suite 5 and 6. mh15-1f

Stocks and Bonds.
MOTTU, de WITT & CO., 31 Granby st. Stocks and bonds. Southern investments. Correspondence solicited. mh15-1f
LADIES! Chichester's English Pennyroyal Pills (Diamond Brand) are the Best. Safe, Reliable. Take no other pills, except for particular, "Bristol for Ladies," as recommended by Dr. J. C. Chichester, Chichester Chemical Co., Philadelphia, Pa. mh15-1f

NIGHT SCHOOL.
AT THE SOUTHERN SHORTHAND AND BUSINESS UNIVERSITY Monday, Wednesday and Friday nights. Our Night School is especially designed for those who are engaged during the day. Instruction largely individual. Terms reasonable. For further information call at the University or address J. M. RESSLER, President. Phone 456. mh15-1f

LATEST SPRING HATS.
WALTER J. SIMMONS & CO., 341 MAIN STREET. mh15-1f

FOR SALE—A LARGE frame house located on Chestnut street, Berkeley; house contains seven large rooms and kitchen; good eastern water; convenient to the ferry. For terms and price address CASH, Lock Box 74, Norfolk, Va. ap4-31*
FOR SALE—FOUR SPLENDID lots in Park Place, near City Park. Address PARK, this office. ap4-31*
ESTAY ORGAN FOR SALE—A new Estay Parlor Organ. Apply at 700 Poole street, Atlantic City. 31c-31*
FOR SALE—KNABE PIANO. \$165. Beautifully carved rosewood case; as good as new; tone and action very fine. STEIFF WAREHOUSES, Monticello Hotel, Granby street. mh15-1f
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BRIEF ITEMS OF INTEREST.
Mr. E. H. Buchler and wife, of Chicago, spent Sunday in our city and its balmy atmosphere.
Signor Ramon Reyes Lala, of Manila, Philippine Islands, is a guest of the Atlantic.
Messrs. Henry A. Gilliam and M. S. Whitehurst, of Tarboro, N. C., were Sunday visitors to Norfolk.
Mrs. W. S. Timberlake and the Misses Timberlake, of St. Paul, Minn., went to Virginia Beach this morning.
Mr. and Mrs. Wm. J. Boget, of Westfield, N. J., spent several hours yesterday in Norfolk.
Mr. F. A. Wright, wife and daughter, of New York, visited our city yesterday.
Mr. John S. Kimberly, of Fortress Monroe, spent yesterday in the city.
Mrs. W. S. Johnston, Miss Cary Bell Waller and Miss Evangeline Waller, of Chicago, are stopping at the Monticello.
Mr. Edward K. Duryee, accompanied by the two Misses Duryee, of Newark, N. J., is at the Monticello.
Mr. and Mrs. Ed. Kelly, of the "Bar-ra-couta," accompanied by Mr. Cochran, Mr. Kirkland and Mr. N. S. Sharpe-Kilmer, came here yesterday.
Mr. and Mrs. I. M. Meekins, of Elizabeth City, N. C., spent Sunday in our city.
Mr. C. B. Kingan, of Staunton, was the guest of the Atlantic Sunday.
Some of the shrubbery that adorns yards of many of Norfolk's homes is putting forth leaves.
The time is near at hand for young men to make themselves tired dodging places where ice cream is sold, when promenadeing the business streets with young ladies.
St. Vincent's Hospital has received a handsome ambulance from Fulton & Walker, of Philadelphia. It cost \$450.
A meeting of the Executive Committee of the Business Men's Association and Board of Trade was held last night, and all the accounts were audited and ordered paid.
McCleary-McClellan Live Stock Company shipped to Baltimore Friday afternoon forty head of fine horses.
Rev. Dr. Calvin S. Blackwell, formerly of this city, will be one of the speakers at the Southern Baptist convention, which convenes at Louisville. His subject will be "Baptist Young People of the South and Their Opportunity."
Chief Engineer Robert W. Galt has gone to the Army and Navy Hospital at Hot Springs, Ark., for two months treatment.
Colonel M. E. Ingalls, president of the Chesapeake and Ohio and the Big Four railways, will visit Williamsburg during the commencement exercises of William and Mary College.
Mr. John E. Lowrey, a student of Hampden-Sidney College, is home on a visit to his parents, Mr. and Mrs. Thos. Lowrey, of Wood street.
The firemen connected with chemical engine-house No. 1 have constructed a row boat and painted it handsomely. It has been christened "The Chemical" and will be assigned to duty ere long.
There will be an ice cream festival for the benefit of Queen Street M. E. Church to-night at the residence of Mrs. Woodhouse, No. 357 Chapel street.
Miss Lucie Lee Beach, of Richmond, is paying an Easter visit to her cousin, Miss Annie Henry, of this city.
Rev. E. E. Dudley preached at the First Baptist Church Sunday morning and the Rev. C. M. Rock, of Richmond, at night.
The election of vestrymen for Christ's P. E. Church will take place Wednesday.
A large Easter offering was made at St. Luke's P. E. Church Sunday toward the payment of the debt on the church.
A beautiful Easter children's service was held at St. Paul's P. E. Church at 5 o'clock Sunday afternoon. An address was delivered by Rev. Dr. B. D. Tucker.
Several hundred persons partook of communion at the 7 o'clock mass at St. Mary's Catholic Church Sunday morning, including the Young Men's Society.
Rev. Father Sullivan, of Washington, D. C., preached at the Sacred Heart Catholic Church Sunday morning to a large congregation.
Mr. William Kinnier, a wealthy and prominent merchant of Lynchburg, who died Sunday, was a cousin of Mrs. Wm. H. Turner, of No. 211 Bute street, this city.
Cape Charles Pioneer: Mrs. Capt. Edward Richardson and child, of Norfolk, spent Thursday in the city as the guests of Mr. and Mrs. Wm. N. Williams, on Tazewell avenue.
Cape Charles Pioneer: Rev. A. A. Jones and wife, of Norfolk county, spent several days in our city this week visiting their son, Rev. G. Wesley Jones, pastor of Centenary M. E. Church.
St. Mary's Male Academy, which has been closed for the past month, resumes its session this morning.
An immense crowd of children and adults enjoyed egg hunting at the City Park yesterday. The cars were crowded to their capacity, besides numerous vehicles, by the throng. The swings were enjoyed and bicycles were numerous.

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...A STARTER...
For the Spring Season.
Men's Suits, \$7.25.
TO OPEN PROPERLY THE SPRING SEASON IN THE MEN'S DEPARTMENT WE PLACE ON SALE THIS WEEK A VARIETY OF FASHIONABLE SUITS, MADE FROM PURE WOOL, CASSIMERES AND CHEVIOTS, REPRESENTING ALL SHAPES AND SIZES, NICELY TAILORED—TASTE-FULLY TRIMMED JUST SUCH SUITS THAT ARE SELLING REGULARLY EVERYWHERE AT NOT LESS THAN THREE, FOUR AND SOME EVEN FIVE DOLLARS MORE THAN OUR RETAIL—WHOLESALE QUANTITY CASH PRICE, BUT TO GIVE THIS A REASON A BIG SWING AND TO START THE BALL A ROLLING WITH A RUSH, WE HAVE CONCLUDED TO FIGURE DOWN THESE EXTRAORDINARY SUITS BARGAIN VALUES TO A PRICE BASIS THAT WILL SURPRISE AND PLEASE ANY MAN LOOKING FOR A GOOD—HONEST, SERVICEABLE SPRING SUIT ON A MONEY-SAVING BASIS—CHOICE—
\$7.25.
SEE A FEW OF THEM ON DISPLAY IN THE SHOW WINDOWS—THESE ARE SELECTED AT RANDOM—THERE ARE SCORES OF OTHER DESIGNS IN THE STOCK—VARIED EFFECTS, IN MEDIUM-LIGHT—AND DARK COLORS—HALE LINED—FULL LINED—OR QUARTER LINED—BEAR IN MIND THAT THESE FAMOUS SEVEN TWENTY-FIVE SPECIALS ARE IN EVERY WAY STANDARD—UP-TO-DATE—RELIABLE—SUITS—MADE FROM MATERIALS THAT WILL RENDER FIRST-CLASS SERVICE—AND THE ONLY DIFFERENCE THAT YOU EVER SEE BETWEEN THEM AND THE SUITS THAT YOU'VE BEEN IN THE HABIT OF BUYING—THE DIFFERENCE ABOUT \$10 OR \$15 FOR AT OTHER PLACES IS SIMPLY THE DIFFERENCE IN THE COST—MAKE A CAREFUL TEST OF THE WORKMANSHIP—THE STYLE—AND PUT-IN FACT—GIVE THEM THE MOST CRITICAL EXAMINATION—AND BE ON HAND IN TIME TO MAKE A CHOICE—SELECTING AS THERE ISN'T MUCH DOUBT ABOUT SUCH BARGAIN VALUES AS THESE MOVING OFF AT A RAPID RATE WHEN IT IS CONSIDERED THAT THE SUITS ARE OF STANDARD MANUFACTURE AND IN EVERY WAY A BIG MONEY-SAVING VALUE.

ANOTHER BIG LEADER
Men's Suits, \$9.25!
HERE GOES ANOTHER TRADE GATHERING PROPOSITION FROM THE MEN'S STOCK. HERE GOES A CHOICE THIS WEEK FROM A FINER RANGE OF SUITINGS—AMONG THE LINE SOME EXTREMELY HANDSOME PATTERNS IN PLAIDS—AND CHECKS—CASSIMERES—CHEVIOTS—AND WOOLLEN—ECONOMICAL PEOPLE THAT ARE SEEKING THE BEST THAT IS GOING WILL BE ON HAND—NOW IS THE TIME WHEN EVERY MAN THAT HAS IN VIEW PURCHASING A NEW SPRING SUIT CAN AVOID HIMSELF OF A MONEY-SAVING OPPORTUNITY FROM A WELL SELECTED CHANGE OF PATTERNS—MADE FROM A NUMBER OF IDEAS OF WEAVING—CUT IN THE HEIGHT OF STYLE—ADORNED IN THE FINEST MANNER—AND EQUAL TO ANY MADE-TO-MEASURE FIFTEEN DOLLAR SUIT OFFERED ON SALE ANYWHERE—THE PICK AND CHOICE OF THIS RANGE THIS WEEK GOES FOR
\$9.25.
WE PROPOSE TO DO A BIGGER CLOTHING BUSINESS THIS SEASON THAN EVER, AND ARE DETERMINED TO MAKE IT AN OBJECT TO EVERY MAN IN AND ABOUT THIS COMMUNITY TO COME TO THIS STORE AND DO HIS TRADING. AS MANUFACTURERS—WHOLESALE—AND RETAILERS—PLACING THESE PRODUCTS DIRECT TO THE CONSUMER—IT WOULD APPEAR QUITE REASONABLE THAT THE MIDDLEMEN'S MARGIN IS QUITE AN IMPORTANT VING TO THE PRUDENT ECONOMIST—MORE ESPECIALLY WHEN STANDARD APPAREL SUCH AS MADE IN OUR WORKSHOPS ARE PLACED ON SALE ON SUCH NARROW MARGINS ABOVE MANUFACTURERS' COST. THERE IS NO QUESTION ABOUT WORTH AND THE GOOD WEAR IN THIS GIGANTIC ASSORTMENT OF NINE TWENTY-FIVE SPECIALS ON SALE THIS WEEK. KEEP AN EYE ON THE SHOW WINDOWS. COME IN AND LOOK AT 'EM. THEY'LL HOLD UP THEIR END FOR VALUE.

OUR PRICES ARE RIGHT!
HUNDREDS UPON HUNDREDS OF FINER GRADES OF MEN'S SUITS, REPRESENTING EVERY DESIRABLE NEW PATTERN—SHAPE—COLOR—STYLE AND TEXTILE—MADE UP IN EVERY SORT OF SIZE—REGULAR—EXTRA LARGE—EXTRA SMALL—SINGLES—DOUBLES—TRIPLETS—BREASTED JACKETS—SOOTS OF COTTON—WALKING SUITS—PILGERS ALBERTS—PRINE ARTHURS—SEMI-DRESS—CERICAL—IN FACT A REPRESENTATIVE LINE OF SPRING APPAREL THAT EMBODIES THE GENERAL DEMANDS OF GENTLEMEN OF ANY VOCATION IN LIFE. EVERY ONE OF THESE SUITS BEYOND TWO FIFTY PER CENT. WORKSHOPS UNDER OUR OWN PERSONAL SUPERVISION, TAILORED AND FINISHED BY OUR OWN FIRST-CLASS TAILORS AND FINISHERS—MADE DIRECTLY AND EXCLUSIVELY FOR OUR RETAIL STORES—WARRANTED IN EVERY WAY SUPERIOR TO ANYTHING ON SALE—AND EQUAL IN FIT TO ANY FIRST-CLASS TAILOR MADE GARMENTS, IT MATTERS NOT WHO NOR WHERE. ALTERATIONS WHEN NECESSARY ARE TAKEN CHARGE OF BY SKILLED WORK PEOPLE IN THE TAILOR SHOP OVER THE NEW ANNEX—AND THERE IS NO DEDUCTING PERMITTED TO LEAVE THE PLACE UNLESS THE FIT IS PERFECT.

IMPORTANT TO PARENTS.
THE MAMMOTH STOCK OF JUVENILE ATTIRE FOR THE SPRING AND SUMMER SEASON IS NOW COMPLETE AND IMMENSE IN ITS COMPLETENESS. THINK OF IT! THE BIG STORE MAKES IT POSSIBLE TO DRESS YOUR BOY IN A SUIT—ANY SIZE—ANY STYLE—ANY PRICE—INCLUSIVE, FOR THE SMALL OUTLAY OF SIXTY-SIX CENTS, A SUIT THAT WILL CERTAINLY GIVE SER ICE—MATTERS NOT ABOUT ITS CHEAPNESS. IF IT WOULDN'T GIVE SERVICE WE WOULDN'T GIVE IT. STORE ROOM—MUCH LESS ADVERTISEMENT—THEN AGAIN AT 96c. THERE IS ANOTHER GOOD VALUE. ANY SIZE UP TO 16.
AT \$1.67 AND \$1.98 EACH THE SUITS ARE SURELY EXCELLENT WEARERS—INCLUDING ALL STRENGTH-GIVING REINFORCEMENTS THAT IT IS POSSIBLE TO GET IN READY-TO-WEAR BOYS' CLOTHING. IN THE HIGHER COST GRADES, SAVING BEYOND TWO FIFTY PER CENT. THE DESIGNS ARE CHOICE AND PRETTY, TAILORED IN REGULAR STANDARD MANNER. EXTRA KNEE PANTS AND CAPS HAVE BEEN MADE UP FROM NEARLY EVERYTHING IN STOCK, MAKING IT POSSIBLE TO DRESS THE LITTLE FELLOWS IN COMPLETE HARMONY AND BRING FORTH ALL THE STYLE AND ADORNMENT THAT IT IS POSSIBLE TO ATTAIN ON THE MOST ECONOMICAL BASIS THAT LARGE QUANTITY FIGUREMENTS CAN CONTROL. THE STOCK ABOUNDS WITH SUCH NOVELTIES AS HANDSOMELY EMBROIDERED BLOUSE SUITS IN CASSIMERES, CHEVIOTS AND PERKES. VESTS SUITS, SILK FACIESTS, OXFORD PHONE, WITH DOUBLE DETACHABLE SLEEVES, WIDE OR NARROW COLLARS—REPEER SUITS—REGULAR DOUBLE-BREASTED SUITS—REPRESENTING ALL COLORS IN CHECKS—STRIPES—PLAIDS—OVER-PLAIDS—INCLUDING BLACKS AND GRAYS IN ALL SORTS OF SHAPES—NEVER LOSE SIGHT OF THE FACT—CHILDREN'S HEADQUARTERS FOR CORRECT AND FASHIONABLE DRESS AT SMALL COST IS RIGHT HERE.

WE MAKE SUITS.
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MANUFACTURING HEADQUARTERS
BURK & CO.
112 & 114 MAIN ST. BALTIMORE
615-621 EAST BALTIMORE ST. BALTIMORE, MD.
BALTIMORE, MD. NORFOLK, VA. RICHMOND, VA. DALLAS, TEX. NASHVILLE, TEN. NORFOLK

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OUR PRICES ARE RIGHT!
HUNDREDS UPON HUNDREDS OF FINER GRADES OF MEN'S SUITS, REPRESENTING EVERY DESIRABLE NEW PATTERN—SHAPE—COLOR—STYLE AND TEXTILE—MADE UP IN EVERY SORT OF SIZE—REGULAR—EXTRA LARGE—EXTRA SMALL—SINGLES—DOUBLES—TRIPLETS—BREASTED JACKETS—SOOTS OF COTTON—WALKING SUITS—PILGERS ALBERTS—PRINE ARTHURS—SEMI-DRESS—CERICAL—IN FACT A REPRESENTATIVE LINE OF SPRING APPAREL THAT EMBODIES THE GENERAL DEMANDS OF GENTLEMEN OF ANY VOCATION IN LIFE. EVERY ONE OF THESE SUITS BEYOND TWO FIFTY PER CENT. WORKSHOPS UNDER OUR OWN PERSONAL SUPERVISION, TAILORED AND FINISHED BY OUR OWN FIRST-CLASS TAILORS AND FINISHERS—MADE DIRECTLY AND EXCLUSIVELY FOR OUR RETAIL STORES—WARRANTED IN EVERY WAY SUPERIOR TO ANYTHING ON SALE—AND EQUAL IN FIT TO ANY FIRST-CLASS TAILOR MADE GARMENTS, IT MATTERS NOT WHO NOR WHERE. ALTERATIONS WHEN NECESSARY ARE TAKEN CHARGE OF BY SKILLED WORK PEOPLE IN THE TAILOR SHOP OVER THE NEW ANNEX—AND THERE IS NO DEDUCTING PERMITTED TO LEAVE THE PLACE UNLESS THE FIT IS PERFECT.

IMPORTANT TO PARENTS.
THE MAMMOTH STOCK OF JUVENILE ATTIRE FOR THE SPRING AND SUMMER SEASON IS NOW COMPLETE AND IMMENSE IN ITS COMPLETENESS. THINK OF IT! THE BIG STORE MAKES IT POSSIBLE TO DRESS YOUR BOY IN A SUIT—ANY SIZE—ANY STYLE—ANY PRICE—INCLUSIVE, FOR THE SMALL OUTLAY OF SIXTY-SIX CENTS, A SUIT THAT WILL CERTAINLY GIVE SER ICE—MATTERS NOT ABOUT ITS CHEAPNESS. IF IT WOULDN'T GIVE SERVICE WE WOULDN'T GIVE IT. STORE ROOM—MUCH LESS ADVERTISEMENT—THEN AGAIN AT 96c. THERE IS ANOTHER GOOD VALUE. ANY SIZE UP TO 16.
AT \$1.67 AND \$1.98 EACH THE SUITS ARE SURELY EXCELLENT WEARERS—INCLUDING ALL STRENGTH-GIVING REINFORCEMENTS THAT IT IS POSSIBLE TO GET IN READY-TO-WEAR BOYS' CLOTHING. IN THE HIGHER COST GRADES, SAVING BEYOND TWO FIFTY PER CENT. THE DESIGNS ARE CHOICE AND PRETTY, TAILORED IN REGULAR STANDARD MANNER. EXTRA KNEE PANTS AND CAPS HAVE BEEN MADE UP FROM NEARLY EVERYTHING IN STOCK, MAKING IT POSSIBLE TO DRESS THE LITTLE FELLOWS IN COMPLETE HARMONY AND BRING FORTH ALL THE STYLE AND ADORNMENT THAT IT IS POSSIBLE TO ATTAIN ON THE MOST ECONOMICAL BASIS THAT LARGE QUANTITY FIGUREMENTS CAN CONTROL. THE STOCK ABOUNDS WITH SUCH NOVELTIES AS HANDSOMELY EMBROIDERED BLOUSE SUITS IN CASSIMERES, CHEVIOTS AND PERKES. VESTS SUITS, SILK FACIESTS, OXFORD PHONE, WITH DOUBLE DETACHABLE SLEEVES, WIDE OR NARROW COLLARS—REPEER SUITS—REGULAR DOUBLE-BREASTED SUITS—REPRESENTING ALL COLORS IN CHECKS—STRIPES—PLAIDS—OVER-PLAIDS—INCLUDING BLACKS AND GRAYS IN ALL SORTS OF SHAPES—NEVER LOSE SIGHT OF THE FACT—CHILDREN'S HEADQUARTERS FOR CORRECT AND FASHIONABLE DRESS AT SMALL COST IS RIGHT HERE.

WE MAKE SUITS.
WE MAKE SUITS.
WE MAKE SUITS.

MANUFACTURING HEADQUARTERS
BURK & CO.
112 & 114 MAIN ST. BALTIMORE
615-621 EAST BALTIMORE ST. BALTIMORE, MD.
BALTIMORE, MD. NORFOLK, VA. RICHMOND, VA. DALLAS, TEX. NASHVILLE, TEN. NORFOLK

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